



June 15, 2023

Dear Valued Customer,

We would like to express our gratitude for being a valued and regular customer of Big D Industries, Inc. over the years. Your satisfaction has always been of great importance to us, and we hope that we have been able to provide you with excellent client service and products.

We wanted to inform you that due to an increase in certain raw materials, we will be adjusting the price on a few products. Metered Insecticide, Flat Deodorant Urinal Screens, and D-Clips will increase 10%, Diamond urinal screens will increase \$0.50 per pack of 10 Starting September 1, 2023. Please take the earliest opportunity to review the new price sheet.

Please note that this change will allow us to continue providing better service to you and our future customers.

If you have any questions or concerns, please do not hesitate to contact us. Our team will be more than happy to assist you.

Thank you again for your continued support, we truly appreciate it.

Sincerely,

Don Lees  
President